OREGON HEALTH AUTHORITY

PROFESSIONAL DISPENSING FEE SURVEY

February 28, 2017

#### **Presenters**

Shawna Kittridge, Mercer Jim Cook, Mercer Ralph Magrish, Mercer Scott Banken, Mercer Deborah ("Dee") Weston, OHA





## AGENDA WHAT WE'LL COVER TODAY



**Professional Dispensing Fee Survey** 

**Suggestions and Q&A** 

#### PROFESSIONAL DISPENSING FEE SURVEY

## WHY



OHA is conducting a Professional Dispensing Fee survey

### WHO



All Oregon Health Plan FFS "opencard" participating outpatient pharmacies

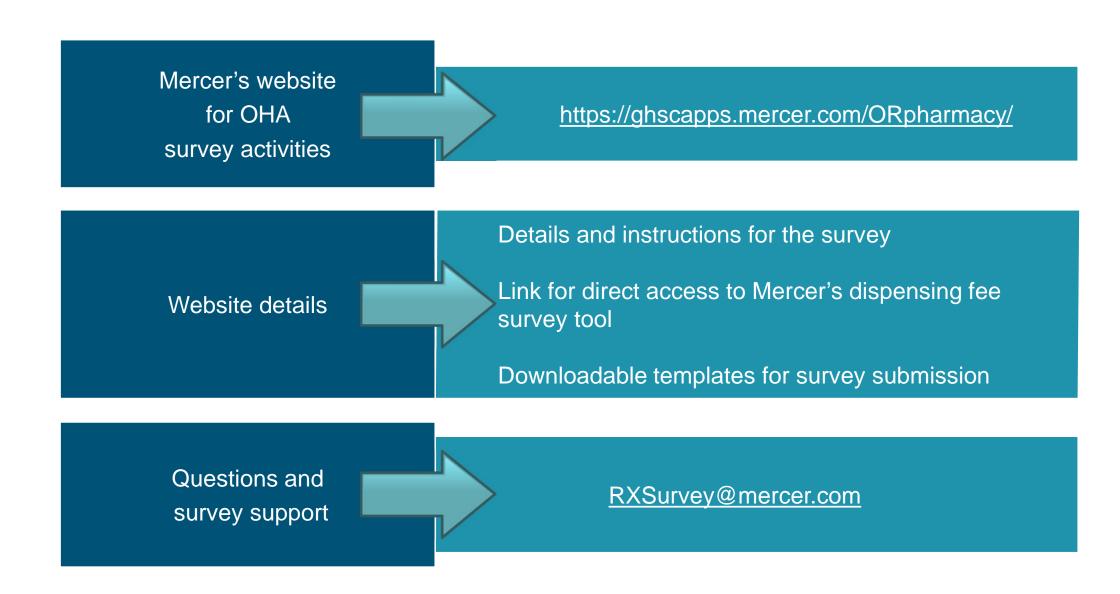
#### HOW



#### Mercer will

- Administer survey
- Conduct statistical analysis
- Produce report for OHA

## PROFESSIONAL DISPENSING FEE SURVEY SURVEY WEBSITE



## PROFESSIONAL DISPENSING FEE SURVEY SURVEY WEBSITE

#### **Oregon** Pharmacy



Home

Welcome to the homepage for the Oregon Health Authority's (OHA) Professional Dispensing Fee survey, administered by Mercer. The survey will help to ensure appropriate reimbursement for professional pharmacy services to members of Oregon Health Plan's (OHP) fee-for-service or "open-card" program. See below for important survey information, and please come back regularly for updates.

As of February 17, 2017, the survey period is open. Please complete the survey as soon as possible. The due date for submission is March 10.

If your organization has fewer than 4 locations participating in the OHP program, we recommend you use our online survey tool with the username & password from the letter you received on or about February 17th. Please repeat the online tool as many times as you have locations; you may use the same username & password repeatedly to do the survey multiple times. Click this link to begin the online survey: <a href="https://survey.mercer.com/OHA2017PDFS.survey">https://survey.mercer.com/OHA2017PDFS.survey</a>

- Excel survey multi tab
- Excel survey One tab

Below is the letter sent out the week of February 13.

Survey Letter

We will hold a technical assistance webinar on February 28, 2017 at 11:00 AM PT for those who would like more information on the survey or who have questions about how to complete certain parts. To join the webinar on February 28, please use this link: <a href="https://mmc.webex.com/mmc/onstage/g.php?MTID=e8c95f1b77290627c934749debf7f1896">https://mmc.webex.com/mmc/onstage/g.php?MTID=e8c95f1b77290627c934749debf7f1896</a>

If you have any questions prior to the webinar, contact Mercer at RxSurvey@mercer.com. or 1-844-679-7737.

# PROFESSIONAL DISPENSING FEE SURVEY SURVEY PROCESS



## PROFESSIONAL DISPENSING FEE SURVEY CHECKLIST - WHAT YOU'LL NEED

#### Preparing for the survey – resources needed



#### Financial statements or tax returns

From last completed fiscal year (12 months)



#### Demographic information

Pharmacy contact information and pharmacy type



#### Prescription counts

For same time period as financial statements or tax returns



#### Floor plans

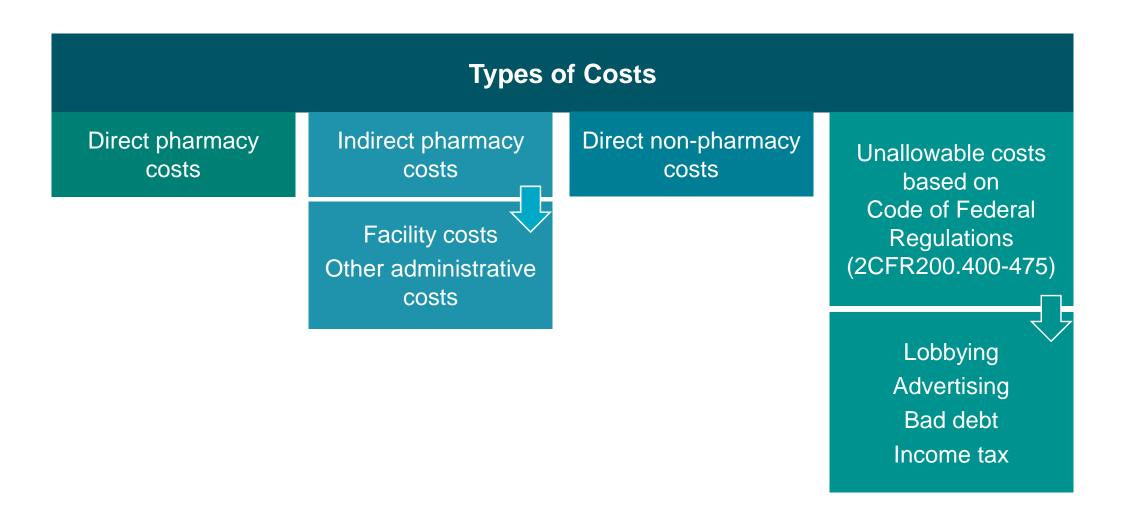
Showing square footage or measurements of the pharmacy (prescription) area and the non-pharmacy (retail) area



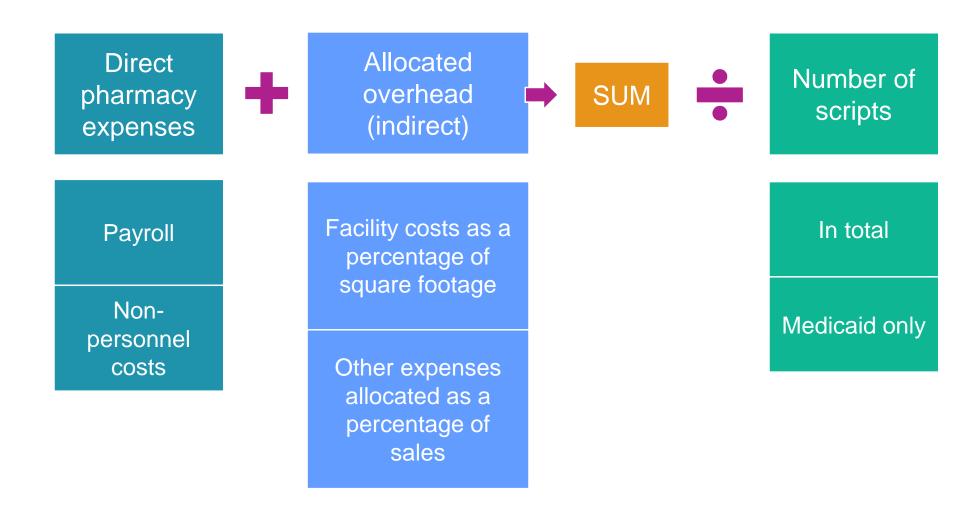
#### Certification

Signature required (electronic or printed and scanned)

## PROFESSIONAL DISPENSING FEE SURVEY TYPES OF COSTS



## PROFESSIONAL DISPENSING FEE SURVEY TOTAL CALCULATION



Profile Information

For identification and explanation of certain costs

For comparison groups and to identify statistically significant causes in varying rates

Does the provider dispense 340B Drug Pricing Program (340B) drugs?

Type of ownership?

Was there a change in pharmacy ownership during the reporting period?

Was the pharmacy open the entire year?

Is one or more of the pharmacists who fill prescriptions at this location also an owner of the store or chain?

How many hours per week is the pharmacy department open? (maximum of 168 hours)

Prescription Statistics

How many were filled by this pharmacy for the following categories during the reporting period?

Medicaid covered prescriptions

Medicare Parts B, C, and Dcovered prescriptions (If available)

All other prescriptions (not Medicaid or Medicare)

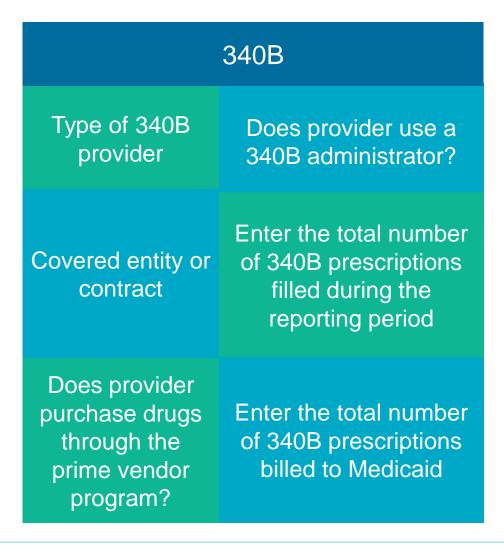
How many were compounded?

How many
Medicaid
prescriptions were
compounded?

How many were delivered?

How many
Medicaid
prescriptions
were delivered to
members?

340B



Sales and Cost of Goods Sold

Sales (Pharmacy)

Prescription sales other than Over-the-Counter (OTC) dispensed by a pharmacist or 340B sales

OTC sales dispensed by pharmacy department

Sales of drugs purchased through the 340B program

Sales (Non-Pharmacy)

OTC sales dispensed by staff not in pharmacy department

Portion of federal grants attributable to pharmacy, if any

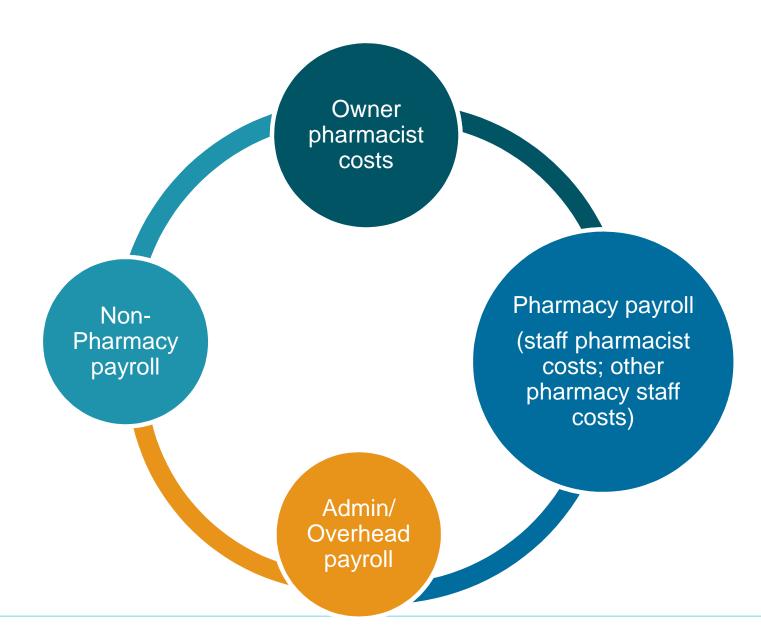
Other sales such as retail sales and HCPCS billed services

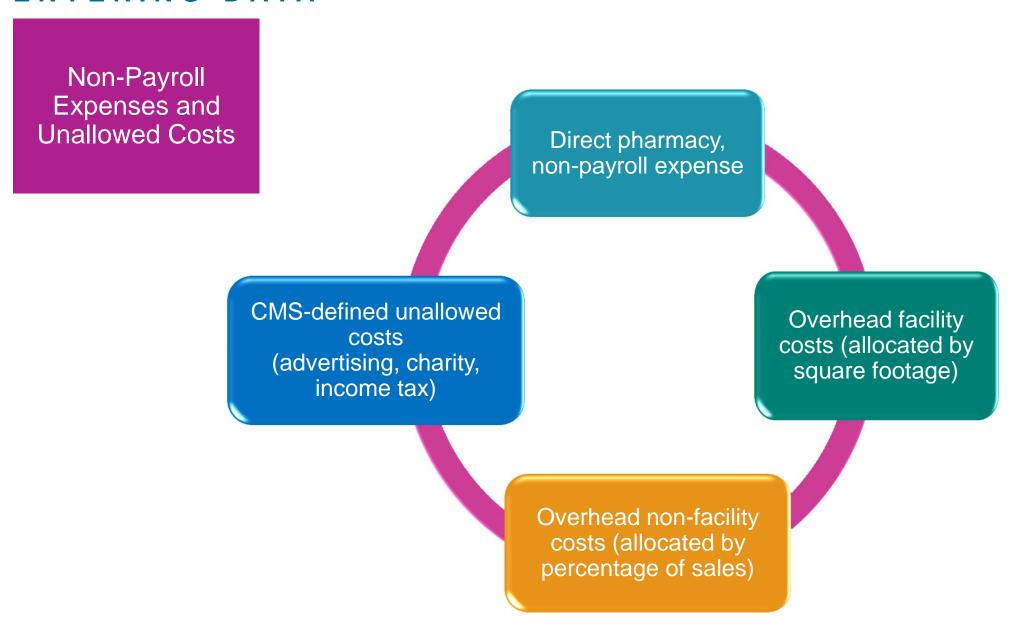
Cost of Goods Sold (COGS)

Pharmaceuticals
Note: This will not
be included in the
dispensing fee
calculation

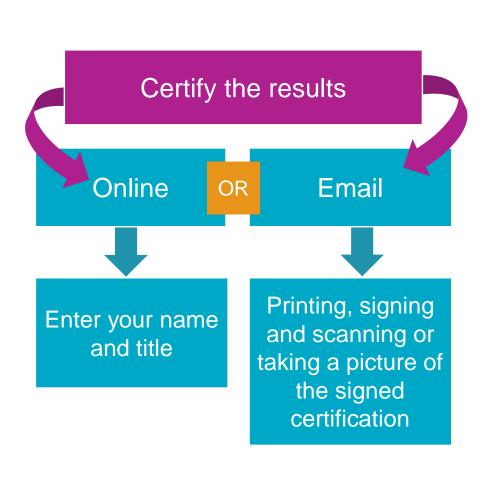
Non-pharmacy COGS

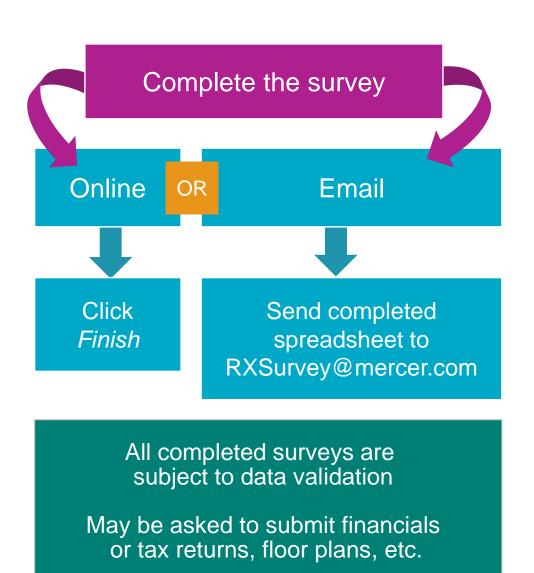
Payroll Expenses



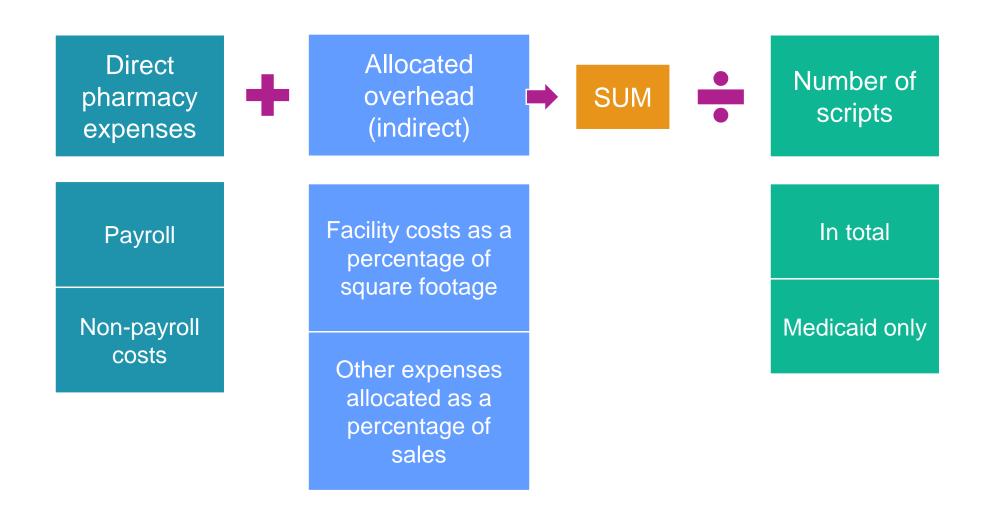


## PROFESSIONAL DISPENSING FEE SURVEY SUBMITTING THE SURVEY

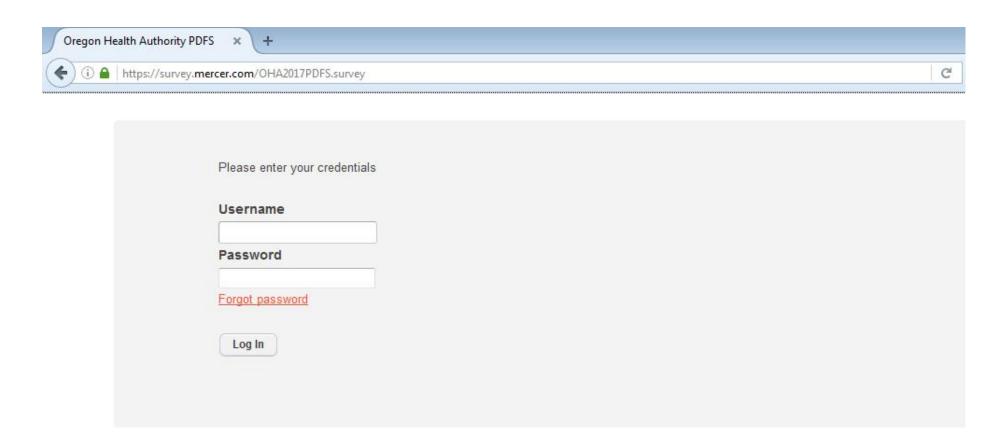




## PROFESSIONAL DISPENSING FEE SURVEY TOTAL CALCULATION



## PROFESSIONAL DISPENSING FEE SURVEY ONLINE TOOL



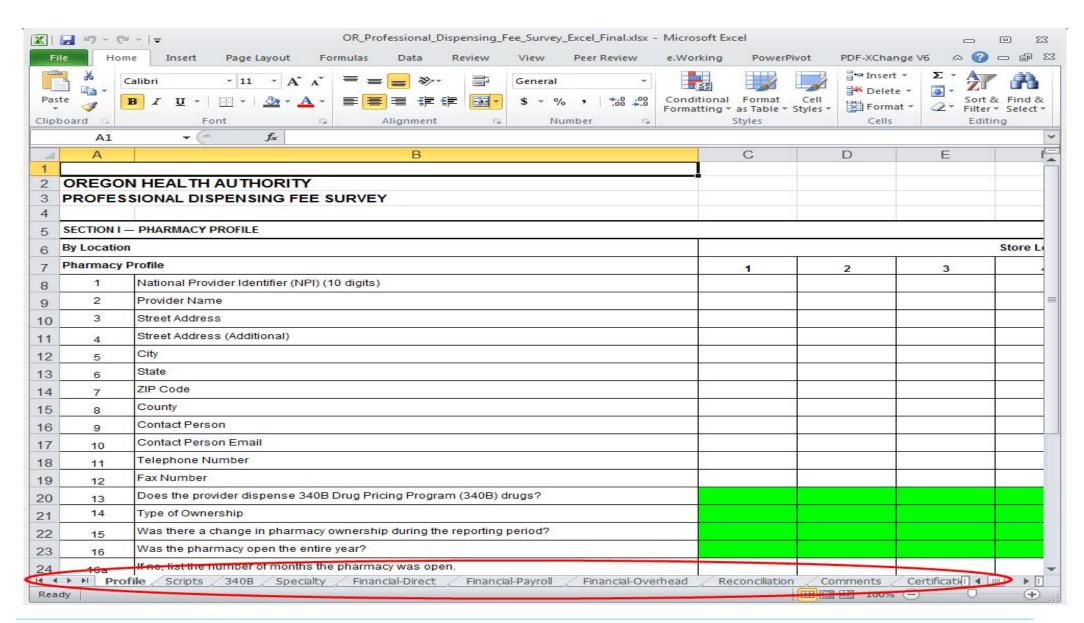
# PROFESSIONAL DISPENSING FEE SURVEY ONLINE TOOL

Page 1 of 1.			
	Purpose of This Survey		
	The Oregon Health Authority (OHA) has engaged Mercer Government Human Services Consulting (Mercer), part of Mercer Health & Benefits LLC, to conduct a survey of Medicaid-enrolled outpatient pharmacy providers to better understand and determine the approximate cost of dispensing prescription drugs to Medicaid FFS (or 'open-card') beneficiaries.		
	Provider participation and timely response is crucial, as the information collected from this survey will be critical data for OHA to better understand the current pharmacy cost of dispensing. Submit any questions about this survey via email to <a href="mailto:RXSurvey@mercer.com">RXSurvey@mercer.com</a> or call the pharmacy survey hotline at 844-679-7737.		
	Please complete this survey tool for each OHA participating pharmacy location in your company. You may use the same username & password to do the survey multiple times.		
	For more information, or for Microsoft Excel templates you may use for multiple locations instead of this tool,		
	please visit the <u>Survey Homepage</u> .		
	Questions with a red asterisk (*) are required. If a required question does not apply to you, please enter 0 (zero).		
	. *Enter your pharmacy's National Provider Identifier (NPI).		
	Enter the National Provider Identifier (NPI) of the OHA Medicaid provider.		
	The NPI should be 10 digits long.		
	*Enter the name of your pharmacy.		
	Enter the name of the OHA Medicaid provider		
	*Enter the street address of the provider.		

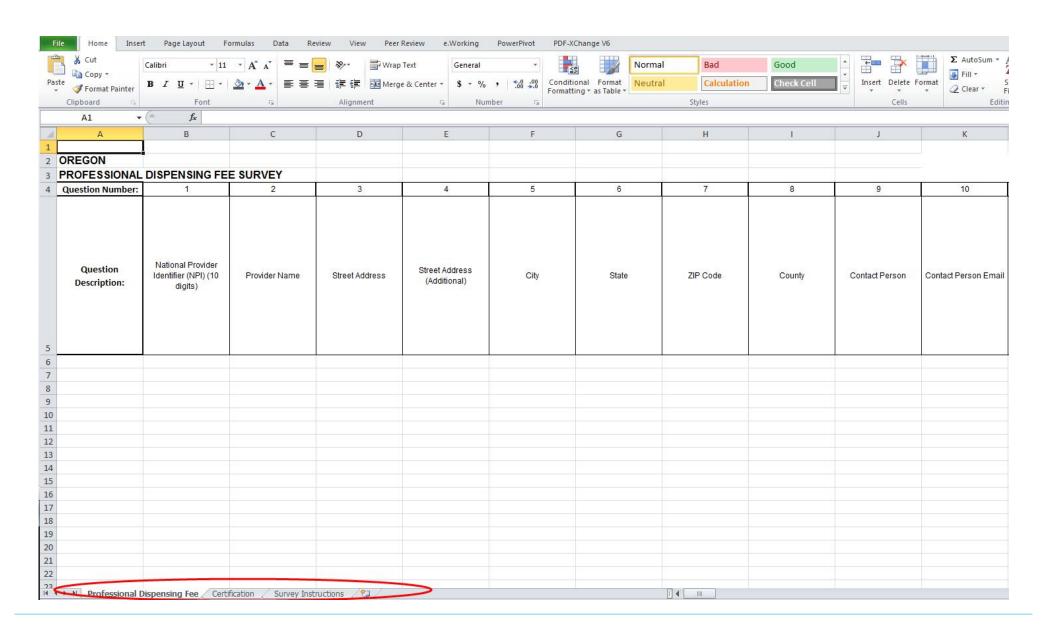
# PROFESSIONAL DISPENSING FEE SURVEY ONLINE TOOL

Page 10			
118. *Survey Certification: I declare that I have examined th	is cost report including accompanying schedules and to the best of my knowledge and belief, it is true, correct and co	mplete.	
For your electronic signature please enter your name.			
119.			
Please enter your position/title.			
You have answered all of the questions. Please click Finish below	w to complete the survey.		
	Back Save And Exit Finish		

## PROFESSIONAL DISPENSING FEE SURVEY EXCEL TEMPLATE - MULTI TAB



## PROFESSIONAL DISPENSING FEE SURVEY EXCEL TEMPLATE - ONE TAB



#### PROFESSIONAL DISPENSING FEE SURVEY

#### **WHEN**



The survey collection period is February 17 – March 10, 2017

#### HOW



- Mercer's Oregon survey website at https://ghscapps.mercer.com/ORpharmacy/
- Mercer's survey email box: RXSURVEY@mercer.com



# MAKE TOMORROW, TODAY